

RAJESHKUMAR MADHUBHAIKIKANI

SURAT, GUJARAT, INDIA. 394101

CAREER OBJECTIVE

Strongly focused and reliable Supervisor Retail with an exceptional record of employee team management and customer satisfaction. Adept at handling multiple simultaneous customer service issues with accuracy and professionalism. Skilled in helping to employee conflicts in a beneficial manner for all parties. **Strengths**

- Wide retail sales experience
- Administration and cooperation competence
- Excellent time management & Analytical skills
- Strong motivator-friendly personality
- Excellent interpersonal and communication skills
- Superior supervisory abilities
- Strong computer and cash register operations abilities
- High skills in responding rationally and calmly to guest and employee conflict

EDUCATION

percentage passing year

- **B.A. – Bachelor Of Arts (Dr.Babasaheb Ambedkar Open University)** (58.30%) **2026**
- **Diploma in Health And Nutrition(IGNOU University)** (66%) **2024**
- **Diploma in Pharmacy: - South Gujarat University, Gujarat** (53.50%) **2001**
- **Certificate in Home Care (IGNOU University)** (74%) **2020**
- **Higher secondary Education:- H.S.C.,Gujarat, India** (58%) **1999**
- **Secondary Education:-S.S.C., Gujarat, India.** (67%) **1997**

WORK EXPERIENCE

NO.	Company Name	Designation	Start Date	End Date	full/ Part Time	Country
1	Shree Gurukrupa Medicines	Gen.Manager & Pharmacist	Oct.2014	still Working	Full Time	India
2	Krishna medical	Community Pharmacist	feb. 2010	sep. 2014	Full Time	India
3	Ebar Healthcare	Pharmacist Assistant	July.2007	Jan. 2010	Full Time	India
4	Udhana Medical	Retail Pharmacist	Feb.2005	June.2007	Full Time	India
5	Kikani Medical	Retail Pharmacist	Feb.2002	Jan.2005	Full Time	India

COMPUTER SKILLS

- Microsoft Office (MS Word, Excel, Power Point, Outlook), E-mail and Internet.

EXTRA SKILLS

- Good written and verbal communication.
- Ability to build good customer relations.
- Excellent capacity to pay attention to details.
- Good in patient consultation.
- Conversant in multiple languages.

Key Responsibilities

- Manage retail staff, including cashiers and people working on the floor.
- Meet financial objectives by preparing an annual budget; scheduling expenditures; analyzing variances; initiating corrective actions.
- Formulate pricing policies.
- Determine daily coupons.
- Ensure pricing is correct.
- Work on store displays.
- Ensure merchandise is clean and ready to be displayed.
- Approve contracts with vendors.
- Maintain inventory and ensure items are in stock.
- Perform regular administration and management activities of the corporation.
- supervision, public relations, marketing,
- profitability and sales, service, reporting, capital requirements, and other duties as
- Assigned by the board of directors.
- Positive attitude that promotes team work within the cooperative and a favorable image of the cooperative.
- Supervise and co-ordinate the activities of other staff.